

RETURN TO PORTFOLIO COMPANIES



Portfolio

Medical Holdings, Inc.

Medical Holdings, Inc. (DS Medical) is a leading supplier of consumable and durable medical products to individuals with chronic conditions, including paralysis and diabetes. The company offers customers access to over 55,000 products delivered directly to their homes on a regularly scheduled basis. In addition, DS Medical provides its customers with comprehensive services, including completion of all paperwork and reimbursement from Medicare, Medicaid and other payor sources. WCP partnered with DS Medical's senior management in 1999 to acquire the business from its founder. In October 2003, WCP sold DS Medical to MP TotalCare, one of the largest providers of products and supplies to individuals with chronic conditions.

Industry:	Distribution – Specialty Medical Products
Headquarters:	Lawrenceville, Georgia
Date of Investment:	October 1999
Fund:	WCP Fund 1
Date Exited:	October 2003

Add-on Acquisitions

- The David L. Bowman Company (d.b.a. “Concerned Healthcare” and “Diamedic”) Savannah, Georgia October 2000
- Professional Medical Services Savannah, Georgia October 2000

Website: www.dsmedical.com

“We were fortunate to partner with a supportive and like-minded investor. Waud Capital Partners proved invaluable to us as a resource as we grew our business organically and by acquisition. With WCP’s help, we were able to maximize value for our shareholders.”



*Vance Wall,
President and CEO,
DS Medical*