

RETURN TO PORTFOLIO COMPANIES



Portfolio

**CarePoint Partners, LLC**

WCP established CarePoint Partners, LLC to acquire or develop and operate a network of infusion pharmacies in North America. Infusion pharmacy therapy involves the administration of medications and nutrients using intravenous (into the bloodstream), subcutaneous (under the skin) and epidural methods (into the membranes surrounding the spinal cord). Unlike pill-form medications, infused medicines require patient-specific mixing, special preparation, supervised administration and patient monitoring. Home therapy allows patients to receive fluids and medications without the inconvenience or cost of a hospital visit. Diagnoses that commonly require infusion therapy include infections that are unresponsive to oral antibiotics, cancer and cancer-related pain, gastrointestinal diseases or disorders, congestive heart failure, immune disorders, nutrition related problems, multiple sclerosis, hemophilia and growth hormone deficiencies.

**Industry:** Healthcare Services – Pharmaceuticals  
**Headquarters:** Cincinnati, Ohio  
**Date of Investment:** September 2007  
**Fund:** WCP Fund II

**Acquisition Criteria**

- Home Infusion
- Enteral Therapy
- Specialty Pharmacy Businesses

**Add-on Acquisitions**

- Praxair Infusion Network of Louisiana (Baton Rouge, Louisiana) - May 2009
- Option Care of Northeast Ohio (Youngstown, Ohio) - January 2009
- TheraPoint (Kingston, Pennsylvania) - December 2008
- Total Health Services (Clarksburg, West Virginia) - December 2008
- Care Partners (Morgantown, West Virginia) - November 2008
- Family Focus (Jacksonville, Florida) - June 2008
- CIVN (Pawtucket, Rhode Island) - February 2008

**Website:** [www.carepointpartners.com](http://www.carepointpartners.com)

“Waud Capital not only provides strong financial backing and expertise, but also shares my vision of building a first-class infusion business by providing quality care for our patients, outstanding service for our customers, and a satisfying work environment for our team members.”



*Dana Soper, CEO,  
CarePoint Partners, LLC*